



McManis & Monsalve Associates

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Contract Title: Consulting Services

Contract Number
& Name: PF 14804C07-09 Executive Coaching

VA SWAM
Certification No.: 650808 (expires 7/18/2015)

Our Firm

McManis & Monsalve Associates (McManis & Monsalve) is a SWAM-certified consulting firm that helps organizations improve performance, manage change, and mitigate risk. As an integrated group of skilled professionals with diverse career backgrounds in Fortune 1000 companies, the federal government, and the U.S. military, we work with government, private, and non-profit clients to address organizational challenges and achieve measurable results.

The McManis & Monsalve difference starts with our perspective: we utilize our proprietary approach, Intelligence Led Management™, which is comprised of intelligence analysis tools and techniques along with decades of management consulting expertise, to thoroughly review the problem in question and develop actionable intelligence. This better allows us to provide our customers with comprehensive solutions to their full portfolio of risks.

Our capacity to identify the array of existing and emerging risks associated with specific organizational needs, along with our ability to introduce interventions, has resulted in improved practices and outcomes and tangible cost savings for our clients. Collaboration is also a cornerstone of our business; we're effective because we're there to help implement, not just write reports.

Our Services

Defy Risk®. It's what we do. It's what we help our clients do.

In any environment there is assumed risk. **Success depends on taking risk wisely.** An organization's ability to achieve its desired results requires that they identify, understand, and mitigate defined risk while simultaneously exploiting market opportunities that require informed risk taking. Our consultants provide a wide range of risk analysis and mitigation services that enable our clients to succeed.

Executive Coaching Services

McManis & Monsalve believes that for managers and leaders to be successful in today's fast-paced world, individuals need to be fully aware of both their strengths and weaknesses. Increasing this level of awareness and taking positive action based on the findings is the overall goal of our executive coaching services. Our executive coaching services center on conducting a 360 degree review of the individual. This review establishes a complete performance picture through assessments from the individual's supervisor, peers and subordinates. The results of this review are then utilized to identify an individual's weaknesses and take corrective actions to remedy them. The process is highly-personalized and requires objectivity on the part of the individual to ensure success.

Ordering Process

McManis & Monsalve believes collaboration is the key to success. Before providing a quote, we would like to opportunity to discuss your needs and how we might be able to support your efforts. We look forward to partnering with you.

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